



Cannon Hill Capital Partners and TriPost Capital Partners Announce Strategic Partnership

New York City – December 1, 2025 – Cannon Hill Capital Partners ("Cannon Hill"), a vertically-integrated real estate firm, today announced it has entered into a strategic partnership with TriPost Capital Partners ("TriPost"). The capital investment will allow Cannon Hill to scale its acquisition activities in New York City, Boston and Washington, D.C., with a focus on distressed office properties. The partnership will enable the acquisition of up to \$1.5 billion in strategic office assets over the next three years.

"We see the current vintage for new office investments to be highly attractive," said Jeff Gronning, co-founder and chief executive officer of Cannon Hill. "After a steep market decline, liquidity is returning to the office sector, and values are rising again. We're optimistic that alongside TriPost, we can deploy our expertise and capital into our growing pipeline of compelling investment opportunities."

"We are pleased to partner with Cannon Hill. Their years of focused experience in the office sector provide a significant advantage to effectively capitalize on compelling opportunities emerging in the space," said Evan Cohen, Managing Director at TriPost.

The partnership, which was initially seeded with an investment in Midtown South Manhattan, will primarily aim to target the acquisition of direct real estate and non-performing loans backed by high-quality, income-producing properties, in tandem with third-party joint venture investors. It will also seek to provide "rescue capital" to owners in select situations and pursue opportunities for office redevelopment or conversion, all with the goal of utilizing Cannon Hill's best-in-class management capabilities to drive value to a portfolio acquired at a significant discount to replacement cost and prior peak pricing.

"There is a significant wave of maturing loans on office properties coming due over the next three to four years, many of which are over-leveraged or undercapitalized and will struggle to refinance. This presents an excellent source of deal flow for what we're trying to accomplish," Gronning added, highlighting the more than \$500 billion in debt on commercial office that is scheduled to mature by 2028, according to data from MSCI, Inc. "The office sector in our markets is also recovering and displaying strong fundamentals, creating an opportune time to transact."

In addition to TriPost, Cannon Hill has brought its investment strategy and acumen to the market through recent joint venture partnerships with TPG and Global Holdings among others. Notable properties and projects in its 10 million square foot portfolio include 101 Franklin Street, an ongoing office-to-residential conversion project in Tribeca; 888 Broadway, a stabilized,

recapitalized office asset in Midtown South; and an office-to-industrial redevelopment in Springfield, Va.

Cannon Hill was founded in 2022 by former executives of Normandy Real Estate Partners and Columbia Property Trust, <u>Jeff Gronning</u>, <u>Eric Rubin</u> and <u>Melissa Donohoe</u>, who boast a 20-plus-year track record of owning and managing commercial property assets in major U.S. real estate markets, including through prior periods of market dislocation or distress.

About Cannon Hill Capital Partners

Formed through a management-led buyout of the investment management business of Columbia Property Trust, Cannon Hill is a vertically-integrated real estate operator, developer and investment manager pursues growth through a value-added investment strategy primarily focused on acquiring, developing and repositioning best-in-class office, multifamily, industrial and life sciences properties in the metropolitan regions of New York, Boston, and Washington, D.C. Cannon Hill is an SEC registered investment advisor with more than 200 investors and joint venture partners. Its portfolio includes over 35 properties comprising approximately 10 million square feet in its primary markets. For more information, visit www.cannonhillcap.com.

About TriPost

TriPost Capital Partners, LLC ("TriPost") is a New York-based multi-strategy real estate private equity firm founded in 2014. TriPost provides tailored capital solutions to real estate operators and developers through its differentiated Platform Solutions and Asset Solutions strategies. Platform Solutions focuses on providing real estate operators with the growth capital, connections and counsel necessary to enable companies to succeed across a range of market conditions. Asset Solutions supports existing owner-operators by acquiring illiquid ownership stakes on a secondary basis, building upon the firm's established model of solutions-oriented capital partnerships. To date, TriPost has partnered with 14 operating platforms across nine asset classes and throughout most major markets in the United States. To learn more, please visit: https://www.tripost.com/.

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